



Francis J. Haas

INDIVIDUAL CRD # 3156985

JACOBI CAPITAL MANAGEMENT LLC

620 BALTIMORE DRIVE

WILKES BARRE PA 18702

(570) 826-1801

[www.jacobicapital.com](http://www.jacobicapital.com)

CRD # 147663

March 29, 2019

**Form ADV, Part 2B;** This Brochure Supplement, as required by the Investment Advisers Act of 1940, provides information about Francis J. Haas, which supplements the Jacobi Capital Management LLC Form ADV, Part 2A Disclosure Brochure. You should have received a copy of the Brochure.

***This brochure supplement provides information about the qualifications and business practices of Jacobi Capital Management LLC (“JCM”). If you have any questions about the contents of this brochure, please contact us at (570) 826-1801. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (SEC) or by any State Securities Authority.***

***Additional information about Francis J. Haas and Jacobi Capital Management is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) (click on the link, select “investment advisor representative” and type in the associated person’s name or select “investment adviser firm” and type in our firm name). Results will provide you both Part 1 and 2 of our Form ADV or background information on the associated person.***

Jacobi Capital Management, LLC A Registered Investment Advisor

Form ADV Part 2B Brochure Supplement

Francis J. Haas

## **Educational Background and Business Experience**

Francis J. Haas, born 1974, graduated from the University of Pittsburgh in Pittsburgh, Pennsylvania with a dual degree in business administration and communications in 1996. Francis joined Jacobi Capital Management as an investment advisor representative in May, 2017. He is licensed as a Registered Representative with LPL Financial Corp, starting May, 2017. Prior to employment as a Registered Representative, Francis was at WFG Inc.

## **Disciplinary Information**

Jacobi Capital Management LLC is required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each associated person providing investment advice.

There are no disclosures to mention for Francis.

## **Outside Business Activities**

Aside from his work with Jacobi Capital Management, Francis maintains status as a Registered Representative with LPL Financial Corp. In addition, Francis is also licensed and approved as an independent insurance agent to sell whole life, term life, and universal life insurances, as well as long term care insurance, group annuities and fixed annuities. These activities may generate additional compensation for Francis. Any commissions or compensation from these activities is separate from any investment advisory fees charged through JCM. These outside business activities consist of less than 5% of his time per year.

Other than what is discussed above, Francis is not actively engaged in any other investment-related business or occupation, nor does he have an application pending to register as a broker-dealer, futures commission merchant ("FCM"), commodity pool operator ("CPO"), commodity trading advisor ("CTA"), or an associated person of an FCM, CPO, or CTA.

The receipt of additional compensation from LPL or any outside insurance sales may give Francis incentive to recommend investment products based on the compensation received, rather than on your investment needs. To address this, disclosure is made to the client at the time a brokerage account is opened through LPL or an insurance application is made, identifying the nature of the transaction or relationship, the role to be played by Francis, and any compensation (e.g., commissions, 12b-1 fees) to be paid by the client and/or received by Francis.

Additionally, other than what is discussed above, he is not actively engaged in any other business activity or activities that provide a substantial source of income or involve a substantial amount of time.

## **Additional Compensation**

Francis receives no economic benefit, including sales awards, other prizes, and any bonus that is based, at least in part, on the number or amount of sales, client referrals, or new accounts, for providing advisory services.

In connection with the transition of JCM's clients to the LPL Financial custodial platform and Francis' association as a registered representative of LPL Financial, Francis will receive financial transition support from LPL Financial in the form of a transition credit. The transition credit will be in the form of an upfront cash payment and represents a substantial payment.

Please refer to the Other Business Activities section above for disclosure on Francis' receipt of additional compensation as a result of his activities as a registered representative of LPL Financial.

## **Other Business Names**

Jacobi Capital Management LLC also conducts business under the name of Jacobi Wealth Advisors.

## **Other Office Locations**

Jacobi Capital Management LLC and Jacobi Wealth Advisors also have offices located at 1055 Westlakes Drive, Ste 135, Berwyn, PA 19312 and 66 East Tioga Street, Ste 3, Tunkhannock, PA 18657.

## **Other Websites**

Jacobi Wealth Advisors also has a website, which can be found at [www.jacobiwealth.com](http://www.jacobiwealth.com).

## **Supervision**

Jacobi Capital Management LLC has adopted and periodically updates their Policies & Procedures Manual, which outlines for each associated person or employee the various rules and regulations they are required to adhere to. JCM has appointed a Chief Compliance Officer who reviews and monitors associated persons and employee activity with respect to the rules and regulations. In addition, JCM has adopted a Code of Ethics that requires each employee to act in the best interest of clients at all times. Annually, each associated person and employee are asked to recertify their commitment to this Code of Ethics. Should you have any questions related to these activities, please contact April L. Vinciarelli, Chief Compliance Officer, or Michael Hirthler, Managing Partner, at (570)826-1801.

Jacobi Capital Management also retains a third party compliance consultant to assist in oversight and adherence to regulations.